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**YOUR  
SINGLE  
WINDOW TO  
INVEST IN  
INDIA**

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**INVEST INDIA**  
NATIONAL INVESTMENT PROMOTION  
& FACILITATION AGENCY

# UNLIMITED OPPORTUNITY

**600 MN**  
URBAN POPULATION  
BY 2031

FASTEST  
GROWING  
MAJOR  
ECONOMY  
7% GDP GROWTH  
(FY19 ESTIMATE)

**USD  
4 Tn**  
CONSUMPTION  
EXPENDITURE  
BY 2025

**3<sup>rd</sup>**  
LARGEST GDP  
BY PPP AT  
USD 9.45 Tn

**3 METRES**  
OF HIGHWAY  
CONSTRUCTED  
EVERY MINUTE

**29 YEARS**  
AVERAGE AGE  
BY 2020

**2<sup>ND</sup>**  
IN FOOD  
PRODUCTION  
GLOBALLY

**3,300 KM**  
OF DEDICATED RAILWAY FREIGHT  
CORRIDORS PLANNED

ACHIEVED ITS HIGHEST  
EVER FDI INFLOW FOR A  
FINANCIAL YEAR IN  
2017-18 AT  
**USD 62 Bn**

**2<sup>ND</sup>**  
LARGEST  
SMARTPHONE  
MANUFACTURER

**175 GW**  
BY 2022  
LARGEST  
RENEWABLE  
EXPANSION  
PLAN

INDIA JUMPED  
**65**  
RANKS  
IN EODB  
BETWEEN  
2014-2018

BY 2021, INDIA WILL HAVE MORE  
INTERNET USERS THAN THE  
ENTIRE POPULATION OF  
'SIX G7' COUNTRIES  
(600-650 Mn)

BY 2026,  
**18 PASSENGER VEHICLES**  
WILL BE PRODUCED IN INDIA EVERY MINUTE

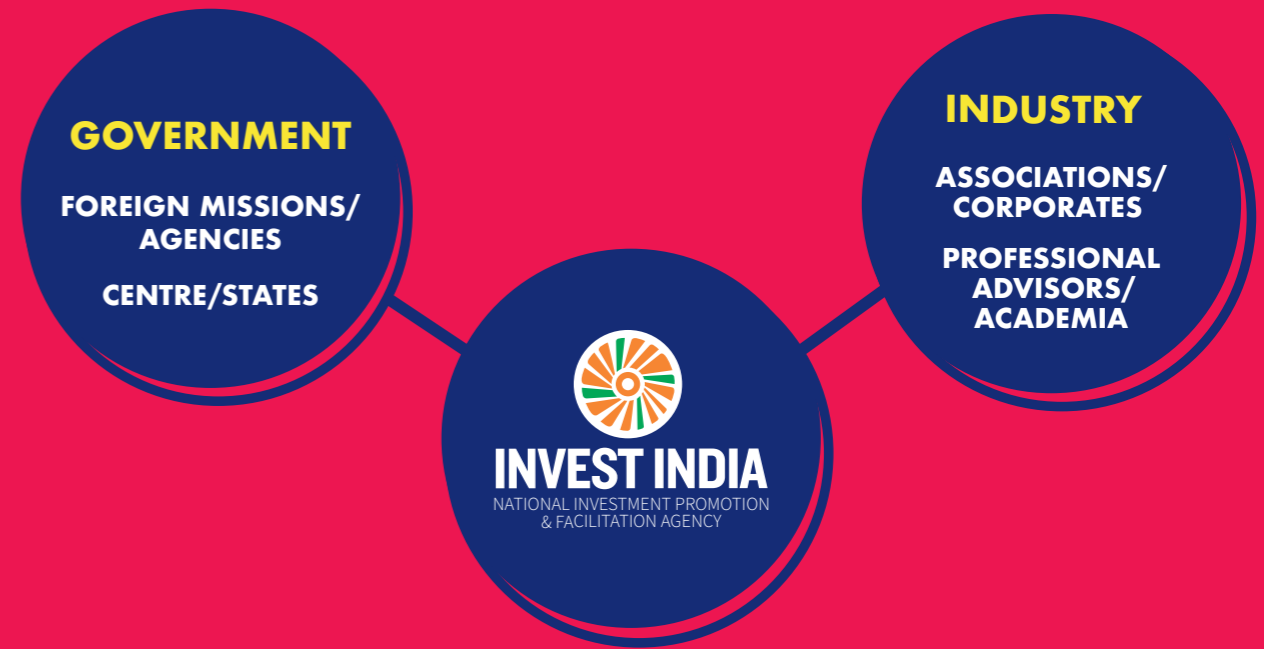


# YOUR PARTNER IN INDIA



**INDIA'S NATIONAL INVESTMENT PROMOTION & FACILITATION AGENCY UNDER THE AEGIS OF DEPARTMENT FOR PROMOTION OF INDUSTRY & INTERNAL TRADE, MINISTRY OF COMMERCE & INDUSTRY**

# YOUR SINGLE WINDOW TO THE NEW INDIA OPPORTUNITY



World's Most Awarded  
Investment Promotion Agency



2016



2018



2016



2017



2018



2019



2016



2018



2019



# WE PROVIDE



## RESEARCH

- Providing research relevant to your investment in India
- Assistance in identifying a Joint Venture partner



## POLICY ADVISORY/ REPRESENTATION

- Provide details on existing policies
- Answer queries and provide clarifications
- Present policy feedback from investors to respective Ministry/Department



## STAKEHOLDER MEETINGS

- Connecting investors to government representatives
- Arranging meetings with Joint Venture Partners



## SITE VISITS

- Accompany investors to site visits
- Provide assistance in site lease or purchase



## LOCATION ANALYSIS

- Analyse potential investment locations and provide comparative data from the states to the Investors



## ISSUE RESOLUTION

- Resolving issues/grievances for investors



## REGULATORY CLEARANCE FACILITATION

- Obtaining requisite clearances for Investors



# OUR PARTNERS



# WHAT OUR PARTNERS SAY



The smoothening of obstacles, the facilitation of investing and doing business has been made evident in every respect. We are very impressed by India's commitment through Invest India

- Dan Bryant, Walmart



I congratulate Invest India on being an amazing catalyst in helping businesses grow in India. Companies like PayPal are here because of the efforts of Invest India

- Anupam Pahuja, MD, PayPal (India)



If you decide to Invest in India, you will have to do a lot of work and for that, you need a dedicated partner in the country which will support you from the very beginning to the very end. Invest India is a good partner for that

- Alexsei Kechko, Sberbank



We came to Invest India and we have been welcomed with open arms. We have been shown the ropes, we have been given encouragement, we have been given connectivity. They have facilitated us any way that we have asked of them

- Mary Skelly, Microbide



We lean on organizations within the government like Invest India to ensure that our investments are protected

- Vanitha Narayanan, Former Chairman, IBM India Pvt. Ltd.



Over the last one year, I've had several meetings with Invest India's CEO & his team. It felt like one corporate talking to the other

- Krish Iyer, President & CEO, Walmart



We have been very pleased with our cooperation with Invest India because it enabled us to construct our blade factory here in India in record time

- Clive Turton, Vestas



The energy which Invest India brings, the motivation, the commitment, the sincerity - it is and it will take India into a better stratosphere

- Josh Foulger, FoxConn



It is helpful to know that there is a body here which has foreign investor's interest at heart

- Malcolm Wrigley, Engie





# SECTOR SPOTLIGHT



## CHEMICALS

- USD 304 Bn market size by 2025
- Contributes 3% to the global chemical industry
- Employs more than 2 Mn people



## BIOTECHNOLOGY

- 3<sup>rd</sup> largest biotech industry in the APAC region; Bioeconomy estimated at USD 51 Bn in 2018, expected to reach USD 100 Bn by 2025
- Global leader in supply of DPT, BCG & measles vaccines



## OIL AND GAS

- India's annual refining capacity will rise 77% to 439 MT, equivalent to approximately 8.8 MBPD, by 2030
- 2<sup>nd</sup> largest refiner in Asia
- Hydrocarbons Exploration and Licensing Policy - HELP (March 2016) provides a uniform licensing system to cover hydrocarbons such as oil, gas, coal bed methane etc. under a single licensing framework
- 3<sup>rd</sup> largest consumer of crude oil
- Coverage of City Gas Distribution networks extends to about 70% of India's population, spread over 50% of the country's area



## PHARMACEUTICALS

- World's largest exporter of generic medicines (20% of global supply)
- India's Pharmaceuticals market to reach USD 130 Bn by 2030
- FDI inflows worth USD 16.2 Bn between April 2000-June 2019
- 80% of global ARVs to combat AIDS are supplied by Indian firms



## IT-BPM

- IT-BPM sector accounts for 8% of India's GDP
- Sector expected to grow to USD 350 Bn by 2025, up from USD 177 Bn in 2019
- No. 1 IT sourcing destination globally



## AUTOMOBILE/EV/AUTO COMPONENTS

- 4<sup>th</sup> largest automotive market in the world after China, USA & Japan
- Largest two-wheeler manufacturer
- India to hold 8% of the global EV 4W component market by 2025



## TOURISM

- Contribution of the travel & tourism sector to GDP in 2017 was USD 234 Bn
- More than 14 Mn jobs created since 2014, expected to rise by 2% annually to reach 52 Mn by 2028
- FDI worth of USD 13 Bn received during April 2000-December 2018
- During January-December 2018, 23,69,941 tourists arrived on e-Tourist Visa, compared to 16,97,175 during January-December 2017 – a growth of 39.6%
- 8<sup>th</sup> largest tourism economy in the world



## TELECOM

- FDI in Telecom sector jumped nearly 5x in the last 3 years – from USD 1.3 Bn in 2015-16 to USD 6.2 Bn in 2017-18
- 2<sup>nd</sup> largest telecom network in the world, with over 1.20 Bn telecom subscriptions
- 2<sup>nd</sup> largest smartphone market, with over 400 Mn smartphone users in India as of 2017 – number expected to rise to 859 Mn by 2022



## RETAIL

- 2<sup>nd</sup> in Global Retail Development Index (GRDI) in 2017
- Asia's 3<sup>rd</sup> largest retail market, world's 4<sup>th</sup> largest after US, China & Japan
- Consumption expenditure to reach USD 6 Tn by 2030
- 3<sup>rd</sup> largest consumer economy by 2025
- E-commerce market expected to reach USD 200 Bn by 2027



## CONSUMER GOODS

- 3<sup>rd</sup> largest consumer economy by 2025
- 5<sup>th</sup> largest consumer durable market by 2025



## HEALTHCARE

- 4<sup>th</sup> largest employer in the country
- India is expected to rank amongst the top 3 healthcare markets, in terms of incremental growth, by 2020
- Market growing at a CAGR of 22%, expected to reach USD 372 Bn by 2022



## METALS AND MINING

- 2<sup>nd</sup> largest steel producer globally
- Per capita steel consumption projected to reach 160 kg (from 69 kg currently) by 2030-31
- 4<sup>th</sup> largest producer of coal



## CONSTRUCTION

- 2<sup>nd</sup> largest employer in India after agriculture, employing 45 Mn people directly or indirectly in 2015. By 2022, aims to employ 75 Mn, to become the largest employer
- Construction market expected to reach USD 1 Tn by 2025, to become 3<sup>rd</sup> largest globally
- Construction sector aims to contribute 15% to the GDP by FY 2030






## RENEWABLE ENERGY

- Estimated potential of 1000+ GW
- Wind-Solar Hybrid 2018 & Offshore 2016 Wind Policies introduced
- 100 GW capacity addition to meet 2022 target of 175 GW
- Setting up 50 Solar Parks of 40 GW (47 approved)




## TEXTILE

- Domestic textiles and apparel market expected to reach USD 223 Bn by 2021, with a growth rate of 26.66%
- Largest producer of cotton and jute
- 2<sup>nd</sup> largest producer of silk
- 2<sup>nd</sup> largest textiles and apparel exporter
- 95% of all hand-woven fabrics are made in India




## ROADWAYS AND HIGHWAYS

- 2<sup>nd</sup> largest road network of 5.4 Mn km
- National highways account for 2% of the country's total road network, and carry over 40% of total traffic




## MEDICAL DEVICES

- Market size expected to reach USD 50 Bn by 2025
- India is among the top 20 global medical devices market
- Domestic companies are proficient in manufacturing of low-end consumables for domestic as well as international consumption





## PORTS AND SHIPPING

- India is strategically located on the world's major shipping routes, and has a coastline of approximately 7,517 km
- Seaborne trade in India has grown at 2x the global growth rate of 3.3%
- Sagaramala Programme, that envisions 400 Projects worth USD 69.23 Bn, is already underway




## FOOD PROCESSING

- Ranks 2<sup>nd</sup> globally in food production
- Largest producer of milk globally, with production of 176.3 Mn tons in 2017-18
- 2<sup>nd</sup> largest producer of horticulture crops
- 17 Operational Mega Food Parks, with ready infrastructure for setting up of Food Processing units — 40 Mega Food Parks approved by Ministry of Food Processing Industries




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## BFSI

- Digital payments market expected to reach USD 1 Tn by 2023
- Total Banking Assets in India expected to cross USD 28.5 Tn in 2025
- Life insurance in India expected to account for 35% of India's total savings by 2020
- Digital lending poised to reach USD 100 Bn by 2023
- Mutual Funds AUM expected to grow 5X to USD 1.47 Tn by 2025




## CIVIL AVIATION

- India will be the 3<sup>rd</sup> largest aviation market in the world by 2020
- Indian air passenger traffic grew by 16% in 2017-18
- 12% of Indian commercial pilots are female, compared to the global average of 5%
- In the next 20 years, India will require nearly 1600 aircraft worth USD 224 Bn




## DEFENCE

- With 1.3 Mn active personnel, India has the 2<sup>nd</sup> largest armed force in the world
- At USD 42.7 Bn, India has the 5<sup>th</sup> largest defence budget in the world
- The Indian Air Force has proposed the addition of 110 combat aircraft, 85% of which will be made in the country
- Government to spend USD 130 Bn for military modernisation in the short to medium term, across all armed services




## ESDM

- 268 manufacturing units have been set up for cellular mobile handsets and their parts/components
- Production of cellular mobile handsets reached 225 Mn units in 2017-18, compared to 60 Mn in 2014-15
- Production of LCD/LED TVs increased from 8.7 Mn units in 2014-15 to 16 Mn in 2017-18




## LEATHER

- 2<sup>nd</sup> largest exporter of leather garments in the world
- 13% of global leather production
- 3<sup>rd</sup> largest exporter of saddlery & harnesses in the world
- Own raw material source – about 3 Bn sq ft of leather produced annually




## RAILWAYS

- India's rail network is spread across more than 67,000 km
- 3<sup>rd</sup> largest railway network globally under a single management







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