PORTAL AND QUERY REPORT

LAUNCH: 21 March 2020, 7:00 PM

As on 5 April 2020, 10:00 AM

STATISTICS

Visitors: 345,263
Countries: 50+

Govt. Advisories, Notifications: 595
Blogs, Info. Gfx, Videos, Resources: 326

Max. international visitors – US, UK, Singapore
Max. domestic visitors – Delhi, Maharashtra and West Bengal

SOCIAL MEDIA

Total Posts: 1,220
Engagements: 70,595

Corona Virus Awareness Advisories – Highest Engagement
Most shared post – Companies That Care – HAL India

QUERIES

RECEIVED: 1,828
RESOLVED: 1,457

AVG. QUERY RESOLUTION: 4 Hours

Max. queries: Haryana & Delhi trailing Maharashtra
Max. queries: Medical Devices & Food Processing
Max. queries: Labour movement related

INFORMATION

Can I get a curfew pass for home visits for advanced Acupressure and Acupuncture in Gurugram?

BUSINESS

Medical device shipment stuck at Delhi Airport (Innacel Technologies)

HUMAN

21 workers have no resources for lunch – Jharia, Dhanbad

INTERVENTION
**Varian Medical Systems:** Resolved concerns related to demurrage charges for sea and air shipments to ensure business continuity

**Log 9 Materials:** Assisted fast-tracking of authorization from Karnataka Govt. to manufacture of medical equipment

**Making it Happen**

**Varian Medical Systems:**

Resolved concerns related to demurrage charges for sea and air shipments to ensure business continuity.

**Log 9 Materials:**

Assisted fast-tracking of authorization from Karnataka Govt. to manufacture of medical equipment.

**Air India & Moglix:**

Facilitated a connect between the companies to fulfill Air India’s remaining demand for PPE kits within a week.

**Stakeholder Outreach**

2321 Global & Domestic Corporates/Stakeholders contacted

**Missions**

Outreach to 12 Foreign Missions for obtaining best practices and suppliers of essential medical equipment:

- Malaysia
- Japan
- UK
- Taiwan
- Singapore
- Russia
- Indonesia
- China
- Germany
- Sweden
- South Korea
- Denmark

**Indian High Commission in Denmark** has shared lists of companies for support in healthcare operations through robotics and drones.

**Indian High Commission in Singapore** secured donations of 30,000 Test Kits for ICMR.

**Indian High Commission in Malaysia** exploring availability of gloves and PPEs.

**Embassy of India in Russia** arranging ventilators and masks.

**Indian Embassy in Japan** organizing masks, monitors, nebulizers and thermometers.

**High Commission in London**

Organizing technical know-how for Anaesthetic Ventilator and similar equipment.

**Indian-Taipei association** confirmed supply of PPEs, goggles and peripherals for ventilators, hospital beds, isolation room designs.
## DISCUSSIONS WITH INDUSTRY AND KEY STAKEHOLDERS

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### Supply Solutions Cell

**1144** Suppliers contacted

**Key Matchmaking**

- Worked with Durobags, a mask manufacturer with 50k 3ply/day capacity, to assist with permissions to reopen their factory
- Facilitated Welspun Group in connecting with raw materials suppliers. Production capacity of **5,000 masks/day** with potential to double
- Successfully connected **AB Industries** a ventilator manufacturing company with Thyssenkrupp for assistance in manufacturing ventilators
- Assisted **Hero Moto Corp** to obtain license to manufacture **Sanitizers** within 1 hour

### #startupindia

**Startup Challenge:** Solutions to combat Covid19

**449+** Applications received from 22 States

(Live till 15 April)

- Maximum applications received are under:
  - Movement Tracking
  - Geofencing
  - Personnel Protective Equipment
  - Large Area Sanitization
### Sahyog: Social Impact Team

**Highlights**

| Created a repository of 32 Relief funds for companies to access to meet their CSR compliance for the year |
| Developed a pipeline of $41.1 Cr. to be channelled to COVID-19 Relief funds (state and central level) |
| Assisted in the donation of over 525,000+ PPE donations from corporates as part of their CSR activities |
| Reached out to 289 tech incubators across India to channel CSR funds into developing technology space |
| Received 71 COVID19 tech. solutions |
| Created a repository of 16 NGO’s working on COVID19 relief programmes |
| Partnered with BIRAC to channelize CSR funds for COVID-19 solutions focused on diagnostics, vaccines and related interventions for controlling COVID-19 |

### TOUCHING LIVES

*For us every query is not just a number. It drives us to reach out and touch lives round the clock.*

12 year old Roshita Banerjee, a stroke paralytic suffering from a rare disease Moyamoya, urgently needed Peptamen in Indore, a feed powder on which she is 100% dependent, and which was completely unavailable in Madhya Pradesh. With just 1 packet left that would last her 5 days, it was a race against time.

Invest India worked tirelessly, with Delhivery and Blue Dart to ensure that the package reached her all the way from Ahmedabad in time.

### VC with Hon’ble Minister of Railways and Commerce & Industry Sh. Piyush Goyal

The Hon’ble Minister chaired the call with Startups and regulatory bodies to discuss measures for capital availability, liquidity measures, access to liquidity, movement of essential goods and government support for startups & entrepreneurs. All issues will be taken up by DPIIT for active resolution.

### India’s Startup Community Joins Hands to Launch Action COVID-19 Team (ACT)

- Collective effort to help Indian startups to survive this crisis
- Launch of ACT Grants, an INR 100 Cr - programme, aimed at seeding 50+ initiatives through grants
Launched!

POTENTIAL SUPPLIER SOLUTIONS
Catalogue of suppliers for critical health & safety and medical equipment for COVID-19

Resources: List of Nodal officers for Customs Clearance during COVID-19
Resources: State Covid-19 Control Room Helpline Numbers
Resources: List of NGOs providing relief during Covid-19

Coming Up!

WEBINAR: (TBA)
UKIBC and Invest India to host a knowledge sharing session on various centre/state notifications and address issues faced by members

WEBINAR: (TBA)
Ways in which Startups can stabilize supply-chain and operations during COVID-19 crisis

Business Continuity Toolkit
Partnerships with Freshworks and Zoho to deploy FoC BCP Resource Kit for Small & Medium Businesses

$40,000 Worth credits disbursed In 5 days
Freshworks offer: USD 4,000 worth of Credit for their suite for all including softwares for sales CRM, cust. support, call centre, cust. messaging etc.

Ask Me Anything Session with Rajan Anandan, Sequoia Capital
Discussion on sequences of COVID-19 various sectors economy, fundraising, and the Indian startup ecosystem
2,321 Registrations

Startup India and TiE Amaravati virtual workshop on Hiring and Building Crisis Ready Teams
Closed door session on March 28 for entrepreneurs from Andhra Pradesh on challenges faced during COVID-19

Webinar on 'Business Continuity for Startups amidst COVID-19'
Industry stalwarts answered questions on issues during COVID-19 – Funding support/WFH models
2,758 Registrations